



ADDENDUM NUMBER THREE

RFP UB-23-BB-08 for Instructional Technology Hardware Upgrade

March 20, 2023

The following amends the above referenced Solicitation. Receipt of this addendum is to be acknowledged by completing the "Acknowledgement of Receipt of Addenda Form" in Appendix A, and including it with the Proposal.

CHANGE THE DUE DATE FOR PROPOSALS – The due date for proposal submission has been **changed to April 6, 2023, at 3:00 PM.**

CHANGE THE DEADLINE FOR QUESTIONS – The deadline for questions has been changed to **March 30, 2023 at 5:00 PM.**

Note: The numbering of the questions is continued from the previous Addendum.

19. QUESTION: Is there a bid-bond requirement?

ANSWER: No, a bid-bond will not be required for this procurement.

20. QUESTION: Is there a performance bond requirement?

ANSWER: No, a performance bond will not be required for this procurement. Note well that payment will be made after delivery and acceptance by the University.

21. QUESTION: Could I get a copy of the current equipment list for each of the rooms in the RFP?

ANSWER: The equipment list by room has been posted to <http://www.ubalt.edu/about-ub/offices-and-services/procurement/information-for-merchants/current-ub-solicitations.cfm>

22. QUESTION: Please be advised the lead times on some Crestron components, specifically certain control components including their DMPS3 suite of solutions, is more than 12 months from the date an order is placed with Crestron. The extended lead times affect all

audiovisual integrators. These impedes negatively impact product availability and may cause project completion challenges.

ANSWER: UBalt is aware of the lead times and is looking for proposed solutions with existing items to upgrade other parts until the DMPS are in stock. Proposals will be evaluated, in part, on the viability of the solutions proposed to resolve or ameliorate this difficult issue.

23. QUESTION: Our products support both in person, virtual, and hybrid learning, is this important for the technology?

ANSWER: Yes, we have taken this into consideration. We use equipment which will allow us to do in person, virtual and hybrid.

24. QUESTION: In room AC 332 (President's Conference Room), is there already an ER gateway for the wireless controller?

ANSWER: Yes, in this space we do have an ER gateway for the wireless controller

25. QUESTION: Are alternatives to Epson brand projectors acceptable?

ANSWER: No substitution for Epson brand projectors.

26. QUESTION: Regarding item 2.8:

26.a. The RFP lists a Crestron UC-MX70. Is the open-source version preferred, or will these rooms be running exclusively Teams or Zoom?

ANSWER: Open source since we are looking to use both Zoom and Teams.

26.b. There was also mention of using a Poly X** unit in the rooms. Is this going to be an addendum to the RFP or is the plan to stay with the MX70?

ANSWER: We will be staying with the MX70 all in one unit and not using the Polycom unit.

27. QUESTION: Are all the rooms (except AC332) keeping an existing network switch and are these switches sufficient for the equipment being added? (I assume that they are not PoE switches, as the PoE injector is spec'd for the new touchscreens)

ANSWER: We hereby revise the specifications to request POE switches to be included for each room.

28. QUESTION: RE: Learning Commons, Room 418

Does the Desktop PC have a second DP or HDMI output available that can be duplicated in Windows to feed the PC monitor or should an output from the DMPS be allocated to send content to the PC monitor?

ANSWER: LC418 PC does have a second DP available that can be duplicated in Windows to feed the PC monitor.

29. QUESTION: RE: Bogo Rooms 509-510 - What are the make and model of the exiting electric screens?

ANSWER: BC 313A (BC313A doesn't have an electrical screen) but the two LCD screen on the back wall are on the equipment list.

30. QUESTION: RE: BC 313A - What is "IVN technology" and how should it be integrated with a new audiovisual installation?

ANSWER: Interactive Video Network. Currently UBalt using the Polycom HDX9000 series to connect to our USM bridge. We like to have the same functionality as the current system in place. Touch panel controls should be able to turn on IVN system, send sources to USM bridge (cameras, desktop and laptop connection), we can input the conference ID and start a session from the touch panel. We like to be able to control the camera for the unit on the touch panel.

31. QUESTION: RE: LAP 405, 511 - Is the integrator to furnish and install a new TST-902?

ANSWER: No, this is only for the AC332 conference room.

32. QUESTION: RE: AL 1201 - Please clarify what is intended by this RFP requirement: "Provide and install a four plate XLR, with phantom power, output. The XLR output should be intergraded into the system so that audio can be heard into the space as well as be recorded." Is the intent for the integrator to furnish and install a wall plate with 4-XLR connections with phantom power on each that will serve as a press feed?

ANSWER: Currently in the room we have a set of inputs for audio into the system to be used for amplification and recordings. We like to change these plates out so we can use microphones which require phantom power. We want the same functionality but need phantom power.

33. QUESTION: In room AC 332 (President's Conference Room), is there already an ER gateway for the wireless controller?

ANSWER: Yes.

34. QUESTION: Regarding item 2.8:

a. The RFP lists a Crestron UC-MX70. Is the open-source version preferred, or will these rooms be running exclusively Teams or Zoom?

ANSWER: Open source is preferred since we use both Team and Zoom in the room.

b. There was also mention of using a Poly X** unit in the rooms. Is this going to be an addendum to the RFP or is the plan to stay with the MX70?

ANSWER: UBalt will be using the Crestron UC-MX70 complete unit (camera, microphones, etc). We will not be using the Polycom.

35. QUESTION: Are all the rooms (except AC332) keeping an existing network switch and are these switches sufficient for the equipment being added? (I assume that they are not PoE switches, as the PoE injector is spec'd for the new touchscreens?)

ANSWER: We will need to have a switch for every room.

ADD THE FOLLOWING TO THE SPECIFICATIONS AND REQUIREMENTS:

Provide one Netgear 8 port gigabit PoE switch, listed below, in every room on the RFP.

NETGEAR 8-Port Gigabit Ethernet Unmanaged PoE Switch (GS108PP) - with 8 x PoE+ @ 123W Upgradeable, Desktop, Wall Mount or Rackmount, and Limited Lifetime Protection

36. QUESTION: Items 2.4, 2.13, and 2.14 specify Poly X70 cameras. This unit is an all-in-one conference camera that is not ideal for these rooms, as it makes the speakers and microphones redundant. Elsewhere the Poly E70 is appropriately specified. Which camera should be installed in the items above?

ANSWER: 2.4 , 2.13 and 2.14 can be switched to Polycom E70; vendors should suggest best viewing angle and microphone coverage (based on the room).

37. QUESTION: Does UB furnish and install Panopto on each room's dedicated PC?

ANSWER: Yes, all rooms have Panopto installed and a PC.

All other specifications, terms, conditions and dates remain unchanged.

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