

## APPENDIX I - COURSE ARTICULATIONS (Catalog 2012-2013)

The following pages indicate the course-to-course equivalency, as agreed upon within the articulation agreements.

CCBC Course	Credits	UB Equivalent	CCBC Notes	UB Notes
ECON201	3	ECON200	Satisfies the Social Science General Education Area (GB)	
ECON202	3	Lower Level Elective		
CSIT101	3	INSS100 (Lower Level Elective)		Satisfies the UB Computer Literacy
MNGT150	3	MKTG301		
MNGT140	3	BULA151		
MNGT105 AND MNGT201	6	MGMT315 AND Lower Level Elective		Satisfies the upper division requirement of MGMT315 if MNGT105 AND MNGT201 are taken
MATH163*	3	MATH111	Satisfies the Mathematics General Education Area (GM)	
MATH153	3	MATH115		
ACCT101	3	ACCT201		
ACCT102	3	ACCT202		
SPCM101	3	CMAT201 or 303	Satisfies the Arts and Humanities General Education Area (GH)	
ENGL101	3	WRIT101	Satisfies the English Composition General Education Area	
ENGL102	3	Lower Level Elective		Satisfies the UB Literature Requirement
Social and Behavioral Sciences <i>Not Econ</i>	3	Lower Level Elective	Satisfies the Social and Behavioral Sciences General Education Area (GB)	
Global, Historical, and Cultural Perspectives	2	Lower Level Elective	Satisfies the Global, Historical, and Cultural Perspectives General Education Area	
PEFT 101 <i>(Satisfies Diversity)</i>	3	Lower Level Elective	Fulfills Wellness and Health General Education Elective and Diversity Requirement	
PHIL 101, 103, OR 240 <i>(Satisfies Arts and Humanities Gen Ed)</i>	3	Lower Level Elective	Satisfies the Arts and Humanities General Education Area, (GH)	Satisfies the UB Graduation requirement
Biological and Physical Sciences <i>One must include a lab. Choose from 2 different disciplines or a 2-course sequence.</i>	7-8	Lower Level Elective	Satisfies the Science General Education area (GS)	
<b>TOTAL</b>	<b>60-61**</b>	<i>A maximum of 60 credits will transfer to UB.</i>		

\* MATH163 is not required by CCBC for degree, but suggested by UB for transfer credit.

\*\*A new college orientation requirement, completion of the one-credit ACDV 101 course, Transition to College, goes into effect Spring 2010. If you are a credit student who is new to college in the Spring 2010 semester (meaning you have not previously successfully completed college coursework at another institution), you are required to take ACDV 101 during your first semester at CCBC. The total number of credits required for these students will increase to 62).

## APPENDIX II : UPPER DIVISION REQUIREMENTS

All transfer students will be required to take a minimum of 60 credits of upper division coursework at UB.

Completion of the Business Administration degree program at UB requires students to successfully complete the following course work:

Course Number	Course Title	Credit Hours	Explanation
<b>Upper Division General Education Core Requirements (6 Credits)</b>			
WRIT300	Advanced Expository Writing	3	
IDIS302	Ethical Issues in Business and Society	3	
<b>Business Core Requirements (31 Credits)</b>			
FIN331	Financial Management	3	
MGMT315	Human Resource Management	3	MNGT105 and MNGT201 taken at CCBC satisfies MGMT315 at UB
MGMT301	Organizational Behavior	3	
MGMT339	Process and Operations Management	3	
MGMT475	Strategic Management	3	
MKTG301	Marketing Management	3	MNGT150 taken at CCBC satisfies MKTG301 at UB
OPRE315	Business Application of Decision Science	3	
MGMT302	Global Business Environment	3	
ECON305	Managerial Economics	3	
INSS300	Management Information Systems	3	
MGMT330	Personal and Professional Skills	1	
<b>Specialization Requirements (15 Credits)</b>			
Students may choose courses relating to their selected academic track.			
<b>Free Electives (9 credits)</b>			
Number of credits varies depending on academic program and student options.			
<b>Total to be taken at UB:</b>		<b>61</b>	

**APPENDIX III : UPPER DIVISION REQUIREMENTS FOR ACCOUNTING  
SPECIALIZATION**

Course Number	Course Title	Credit Hours	Explanation
<b>Upper Division General Education Core Requirements (6 Credits)</b>			
WRIT300	Advanced Expository Writing	3	
IDIS302	Ethical Issues in Business and Society	3	
<b>Upper Division Business Core Requirements (28 Credits)</b>			
FIN331	Financial Management	3	
MGMT315	Human Resource Management	3	Can be waived if student has successfully completed MNGT105 AND MNGT201
MGMT301	Management and Organizational Behavior	3	
MKTG301	Marketing Management	3	Can be waived if student has successfully completed MGNT150 at CCBC
MGMT302	Global Business Environment	3	
ECON305	Managerial Economics	3	
INSS300	Management Information Systems	3	
MGMT330	Personal and Professional Skills	1	
2 of: MGMT339, MGMT 475, OPRE315	Process and Operations Management, Strategic Management, Business Application of Decision Science	6	
<b>Specialization Requirements (27 Credits)</b>			
ACCT 301	Intermediate Accounting 1	3	Can be waived if student has successfully completed ACCT201 at CCBC
ACCT 302	Intermediate Accounting 2	3	
ACCT 306	Cost Accounting	3	
ACCT 310	Intermediate Accounting 3	3	
ACCT 317	Accounting Information Systems	3	
ACCT 401	Auditing	3	
ACCT 403	Advanced Financial Reporting	3	
ACCT 405	Income Taxation	3	Can be waived if student has successfully completed ACCT241 at CCBC
Approved ACCT Elective		3	
Total Credits to be Taken at UB		61	