

**Community College of Baltimore County (CCBC) AAS in Business Management to University of Baltimore (UB) BS in Real Estate and Economic Development
Transfer Guide**

CCBC coursework

General Education Requirements

CMNS-101 Fundamentals of Communications ⁴	3 credits
ENGL-101 College Composition I	3 credits
MATH-153 Introduction to Statistical Methods ¹	4 credits
CSIT-101 Technology and Information Systems	3 credits
Arts & Humanities (Diversity) ¹	3 credits
PSYC-101 Introduction to Psychology	3 credits
Biological and Physical Sciences (without lab)	3 credits

Program Requirements and Electives

ACCT-101 Principles of Accounting I ⁴	3 credits
ACCT-102 Principles of Accounting II ⁴	3 credits
ECON-201 Introduction to Macro-Economic Principles ⁴	3 credits
MNGT-101 Introduction to Business and Industry	3 credits
MNGT-110 Principles of Supervision	3 credits
MNGT-105 Principles of Management ⁴	3 credits
MNGT-140 Business Law I ⁴	3 credits
MNGT-150 Principles of Marketing ⁴	3 credits
MNGT-239 Business Communications	3 credits
MNGT-251 Financial Planning and Investment Strategies	3 credits
MNGT-201 ¹ Human Resources Management ⁴	3 credits
(2) Program Electives	<u>6 credits</u>
	61 credits ²

UB Equivalency

CMAT-201/GenEd Elective
WRIT-101
MATH-115/GenEd Math
GenEd Elective
GenEd Art/Humanities
GenEd Social/Behavioral
GenEd Physical Science
ACCT-201
ACCT-202
ECON-200 GenEd Social/Behavioral
General Elective
General Elective
General Elective
BULA-151
MKTG-301
General Elective
General Elective
General Elective
General Elective



Remaining coursework at UB

General Education Requirements

Biological and Physical Sciences (with lab)	4 credits
IDIS-302 Ethical Issues in Business and Society	3 credits
Arts & Humanities	3 credits
WRIT 300 Composition and Research ³	3 credits

Real Estate and Economic Development Program Requirements

MATH-111 College Algebra	3 credits
OPRE-202 Statistical Data Analysis	3 credits
FIN-330 EXECL for Financial Analysis	3 credits
FIN-331 Financial Management	3 credits
INSS-300 Management Information Systems	3 credits
MGMT-330 Personal & Professional Skill for Business	1 credit
ECON-312 Introduction to Economic Development	3 credits
REED-312 Real Estate Principles & Transactions	3 credits
REED-315 Real Property Law	3 credits
REED-475 Real Estate Market Analysis	3 credits
REED-480 Property Management	3 credits
FIN-471 Real Estate Finance	3 credits
Real Estate Electives (CSCE-401, FIN-470, MKTG-430, REED-495 OR REED-497)	6 credits
Program Elective coursework (check with UB adviser)	<u>9 credits</u>
	120 credits

¹ Strongly recommended

² All 61 credits from CCBC's AAS degree in Business Management transfers into UB's BS degree in Real Estate and Economic Development

³ This course requires a Upper-Division Writing Placement Test

⁴ Must receive a grade of C or better (major course)

⁵ Capstone course - taken in final semester

⁶ Both MNGT-105 and MNGT-201 must be completed at CCBC to satisfy MGMT-315

UB transfers a maximum of 63 credits from CCBC

Fall 2016-17 academic school year