

# **Steven P. Woods, D.M.**

University of Baltimore  
Department of Marketing and Entrepreneurship  
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## **Education**

### **D.M., University of Phoenix, 2010.**

Major: Organizational Leadership

### **M.A., Antioch University, 1977.**

Major: Developmental Clinical Psychology

### **B.A., Antioch University, 1975.**

Major: Human Development

## **Professional Positions**

### **Academic - Faculty**

Lecturer, Merrick School of Business. (2009 - Present).

Adjunct Faculty, Merrick School of Business. (2007 - 2009).

### **Academic - Administrative/Other**

Interim Operational Coordinator, Entrepreneurial Opportunity Center, MSB. (2010 - 2011).

### **Professional**

President/CEO, Workforce Metrics, Workforce Metrics. (2001 - Present).

Baltimore Instructor, U.S. Small Business Administration, Emerging 200 Program. (2008 - 2010).

Chief Operations Officer, Zipper's Performance Products. (1998 - 2001).

Director of Development and Public Relations, United Cerebral Palsy of Central Maryland. (1997 - 1998).

Program Administrator, Department of Housing and Community Development/ Office of Homeless Services. (1996 - 1997).

Program Consultant, P.A.T.H. Inc.. (1995 - 1996).

Assistant Executive Director, CHI Centers Inc.. (1986 - 1989).

President, EAI. (1985 - 1996).

Director of Vocational Services, CHI Centers Inc.. (1979 - 1986).

Coordinator of Special Programs, Maryland State DHMH, Mental Retardation Administration, Southern Maryland Continuum of Care Team. (1977 - 1979).

Program Supervisor, German Children's Home, Inc.. (1974 - 1977).

Assistant Director, Caring Environments, Inc.. (1971 - 1973).

Psychologist, Howard County Association for Retarded Citizens, Inc.. (1977).

## **Professional Memberships**

Society for Human Resource Managers (2002).

Greater Baltimore Technology Council (2001).

## **Awards and Honors**

Certificate of Appreciation. U.S. Small Business Administration. (2009).

Certificate of Appreciation. Rosenberg Center for Student Involvement, University of Baltimore. (2009).

Certificate of Appreciation. U.S. Small Business Administration. (2009).

Certificate of Appreciation. Rosenberg Center for Student Involvement, University of Baltimore. (2008).

Honor Society. Profiles International. (2003).

## **RESEARCH**

## **Intellectual Contributions**

## **Book Chapters**

Woods, S. P. (2011). Hiding in Plain Sight: How Refractive Thinking Found Three New Independent Variables. *The Refractive Thinker Press*. 2(2), 124.

## **Presentations**

Woods, S. P. Upper Shore Manufacturing and Business Council, Chesapeake College, Wye Mills, MD. (2011).

Woods, S. P. Chesapeake Chapter, SHRM, Hunt Valley, MD. (2011).

## **Contracts, Grants and Sponsored Research**

### **Grants**

Woods, Steven P.(Supporting), "Middle East Partnership Initiative" Sponsored by Management Resource Services, Inc., Federal, \$4250000. (2011 - 2013).

Woods, Steven P.(Supporting), "Baltimore Storefront Business Support Program" Sponsored by Baltimore Renaissance Scholar Seed Fund, The University of Baltimore, \$3600. (2009 - 2010).

## **College Service**

Committee Member, Anne Arundel Community College Business Advisory Board. (May 2011 - Present).

Committee Member, Undergraduate Program Committee. (2010 - Present).

Committee Chair, Academic Affairs Committee, EOC. (2008 - Present).

Faculty Advisor, MICA/MSB Joint MA in Art Entrepreneurship. (2009 - 2010).

Committee Member, AACSB Assurance of Learning Initiative, 2008. (2008).

## **Consulting**

For Profit Organization, 48HourPrint, Boston, MA. (2009 - Present).

Non-profit organization, InnerCityEntrepreneurs, Worcester, MA. (2008 - 2010).

For Profit Organization, Community Analytics, Baltimore, MD. (2007 - 2009).

For Profit Organization, Engine Performance, Baltimore, MD. (2007 - 2009).

For Profit Organization, Simonds Nursery, Reisterstown, MD. (2007 - 2008).

For Profit Organization, Dal-Tile (Mohawk Industries), Eldersburg, MD. (2006 - 2007).

For Profit Organization, Soto Sopra, Baltimore, MD. (2006 - 2007).

For Profit Organization, Skyline Displays of Houston, Houston, TX. (2005 - 2006).

For Profit Organization, BUC\$ Federal Bank, Owings Mills, MD. (2003 - 2006).

For Profit Organization, Merry Maids (Service Master), Nashville, TN. (2002 - 2005).