

Curriculum Vitae

JOHN M. GASPARINI

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EDUCATION

- Current PhD Candidate, Northcentral University, Prescott Arizona
Title: *Electroencephalographic study of the Hypofrontality Theory using music induced flow*
Chair: Dr. Richard Remedios
- 2004 M.S., Applied Psychology, University of Baltimore, Maryland
- 1981 B.A., Economics and Business Administration, Completed degree requirements B.A., Fine Art, Lafayette College, Easton, Pennsylvania

RELEVANT EMPLOYMENT HISTORY

University of Baltimore, Baltimore MD

Full-Time Instructor	2010-present
Psi Chi Faculty Advisor	2008-2016; 2017-present
Judicial Affairs Committee, Chair (since 2015)	2009-present
Lassen Training Center, Training Coordinator	2016-2017
Half-Time Instructor	2008-2010
Adjunct Instructor	2004-2008

Currently teaching Behavior Modification, Health Psychology, Stress Management, Interviewing Psychology, History and Systems and Positive Psychology

Life Therapy Specialists

Counselor 2006-2010
I was a partner in a clinical practice, specializing in treating adult victims of all forms of abuse. Often victim presented with patterns of self-defeating behaviors that made their lives unmanageable. We employed a number of cognitive and behavioral techniques to reverse these self defeating behaviors and reverse years of demoralization. Other specialties included business coaching, addictions counseling and group therapy.

Sexual Assault and Resource Center

Therapist 2004-2006
I worked with victims of sexual and domestic violence. Responsibilities included individual and group counseling. Clients were usually in crisis and had a high mortality threat assessment. Counseling centered on helping victims create a safety plan and understand the Cycle of Abuse and the Power and Control Wheel as defined by the Deluth Abuse Model.

OTHER EMPLOYMENT HISTORY

Gasparini Bloodstock and Racing Stable, Monkton, MD

Owner 1995-Present

Gasparini Bloodstock and racing stable is a small 50-acre thoroughbred horse breeding and racing operation based in north Baltimore County. The stable employs a number of trainers, grooms and riders to manage a breeding program and maintain a year-round racing schedule. The stable owns brood mares, yearlings, two year olds and horses in training (actually competing).

Historical Society of Baltimore County, Cockeysville, MD

Board of Directors 2009-Present

Maryland Auction Group/Isenock Auction Services, Timonium, MD

President 1996-2009

The company conducts real estate and personal property auction sales. This may include selling the contents of a modest home, a major estate, a single item or an antique collection. Our auction services assist people by protecting valuable assets that can make the difference in the quality of retirement life. We have handled items as diverse as Tiffany lamps to farm tractors, fine arts to fire trucks and movie props to motorcycles. Our customers include over 100 area independent lawyers, several law firms and individual referrals.

Services included:

- Appraisals
- Auction site preparation
- Advertising and marketing - Local, regional, national markets
- Professional auction management
- Packing and transportation for off-site auctions
- Shipping of heirlooms to family members
- Clean-out services
- Site Contracting/Selling Preparation

United Foods, Inc., Aberdeen, MD

President 1992-1995

I was responsible for the sales, manufacturing and distribution of a fresh food product line to convenience stores, gas stations, and vending companies in Maryland and Pennsylvania.

- Developed client base of over 200 retail customers distributing over 18,000 freshly made food items per week
- Implemented automatic packaging process
- Maintained high product standards and quality control of entire product line
- Maintained strong customer relations

Pizza Connection, Cockeysville, MD

Chief Executive Officer

1985-1992

*Won Baltimore's Best Pizza, 1986

Owned and operated four sole pizza delivery units and three cinnamon roll shops in Maryland and Pennsylvania.

Responsible for all aspects of the day-to-day manufacturing cinnamon rolls in a multi-location environment. Responsibilities included overseeing 25 managers and 100 in-house and delivery personnel. Additional duties included scheduling, payroll, inventory control, cost control and advertising. Average work week generally exceeded 75 hours.

- Implementation of a corporate business plan within a region
- Extensive knowledge of the pizza delivery business
- Experienced in site selection demographic analysis techniques
- Effective multi-location management.
- Strong oral and written communication skills
- Site build-out management

Sperry Corporation, Baltimore, MD

Sales Representative

1981-1985

- Developed sales plan to market Sperry hardware to hospitals in the Baltimore territory
- Account responsibility for U.S. Health, Baltimore County General Hospitals, Scan Furniture and Westinghouse
- Developed the company's first new accounts within the Maryland market
- Achieved above-average sales performance within a new territory
- Conducted market research which determined the market potential available within the region for the company's products
- Attended high potential sales management training seminars
- Extensive mini, micro and mainframe computer background

PROFESSIONAL MEMBERSHIPS

American Psychological Association

Certified Appraisal Guild of America

National Auctioneers Association