

**University of Baltimore**  
**Revenue and Expenditures**  
**Fiscal Year 2012**

**Exhibit 1.a.**  
**Revenue - Unrestricted Funds**  
**(Dollars in Thousands)**

	Budget Fiscal Year 2012	% of Budgeted Revenues Fiscal Year 2012	Actuals Fiscal Year 2012	\$ Variance From Budget Fiscal Year 2012	% Variance From Budget Fiscal Year 2012
Educational and General:					
Student Tuition	\$ 62,542	59.4%	\$ 62,665	\$ 123	0.2%
Student Fees	\$ 2,406	2.3%	\$ 2,336	\$ (70)	(2.9%)
State Appropriations - General	\$ 30,205	28.7%	\$ 30,321	\$ 116	0.4%
Federal Grants & Contracts	\$ 13	0.0%	\$ 100	\$ 87	667.5%
State Grants & Contracts	\$ 149	0.1%	\$ 593	\$ 444	297.7%
Investment Income	\$ 420	0.4%	\$ 607	\$ 187	44.5%
Sales & Services of Education	\$ 323	0.3%	\$ 104	\$ (220)	(68.0%)
Sales & Services of Auxiliary	\$ 70	0.1%	\$ 49	\$ (21)	(29.8%)
Other Sources	\$ 616	0.6%	\$ 388	\$ (229)	(37.1%)
<b>Total Operating Revenue</b>	<b>\$ 96,746</b>	<b>91.9%</b>	<b>\$ 97,163</b>	<b>\$ 417</b>	<b>0.4%</b>
Auxiliary Enterprises	\$ 8,515	8.1%	\$ 8,614	\$ 100	1.2%
<b>Total Revenue</b>	<b>\$ 105,261</b>	<b>100.0%</b>	<b>\$ 105,777</b>	<b>\$ 516</b>	<b>0.5%</b>

**Exhibit 2.a.**  
**Expenditures and Transfers by Function - Unrestricted Funds**  
**(Dollars in Thousands)**

	Budget Fiscal Year 2012	% of Budgeted Expenses Fiscal Year 2012	Actuals Fiscal Year 2012	\$ Variance From Budget Fiscal Year 2012	% Variance From Budget Fiscal Year 2012
Educational and General:					
Instruction	\$ 34,188	32.5%	\$ 34,107	\$ (80)	(0.2%)
Research	\$ 345	0.3%	\$ 337	\$ (8)	(2.4%)
Academic Support	\$ 11,130	10.6%	\$ 10,880	\$ (250)	(2.2%)
Student Services	\$ 8,711	8.3%	\$ 8,262	\$ (450)	(5.2%)
Institutional Support	\$ 19,785	18.8%	\$ 19,178	\$ (607)	(3.1%)
Operation and Maintenance of Plant	\$ 6,910	6.6%	\$ 6,296	\$ (614)	(8.9%)
Scholarship and Fellowship	\$ 8,735	8.3%	\$ 8,408	\$ (327)	(3.7%)
Debt Service - Principal and Interest	\$ 4,398	4.2%	\$ 4,331	\$ (67)	(1.5%)
Transfers (Facilities)	\$ 918	0.9%	\$ 902	\$ (16)	(1.7%)
Central University	\$ 2,686	2.6%	\$ 3,438	\$ 753	28.0%
<b>Total Educational &amp; General</b>	<b>\$ 97,806</b>	<b>92.9%</b>	<b>\$ 96,139</b>	<b>\$ (1,667)</b>	<b>(1.7%)</b>
Auxiliary Enterprises:					
Expenditures	\$ 5,707	5.4%	\$ 6,832	\$ 1,126	19.7%
Auxiliary Debt Service	\$ 1,742	1.7%	\$ 1,699	\$ (43)	(2.5%)
<b>Total Auxiliary Enterprises</b>	<b>\$ 7,449</b>	<b>7.1%</b>	<b>\$ 8,532</b>	<b>\$ 1,083</b>	<b>14.5%</b>
<b>Total Expenditures and Transfers</b>	<b>\$ 105,255</b>	<b>100.0%</b>	<b>\$ 104,671</b>	<b>\$ (584)</b>	<b>(0.6%)</b>

Unrestricted Net Income                                    \$            6                                    \$    1,106

**Exhibit 2.b.**  
**Expenditures by Object of Expense - Unrestricted Funds**  
**(Dollars in Thousands)**

	Budget Fiscal Year 2012	% of Budgeted Expenses Fiscal Year 2012	Actuals Fiscal Year 2012	\$ Variance From Budget Fiscal Year 2012	% Variance From Budget Fiscal Year 2012
Salaries and Wages	\$ 52,750	50.1%	\$ 50,684	\$ (2,066)	(3.9%)
Fringe Benefits	\$ 16,617	15.8%	\$ 16,583	\$ (34)	(0.2%)
Communications	\$ 723	0.7%	\$ 649	\$ (74)	(10.3%)
Travel	\$ 1,074	1.0%	\$ 863	\$ (210)	(19.6%)
Fuel and Utilities	\$ 2,527	2.4%	\$ 2,155	\$ (372)	(14.7%)
Motor Vehicles	\$ 130	0.1%	\$ 124	\$ (6)	(4.6%)
Contractual Services	\$ 8,764	8.3%	\$ 7,340	\$ (1,425)	(16.3%)
Supplies	\$ 2,151	2.0%	\$ 2,092	\$ (60)	(2.8%)
Equipment	\$ 2,611	2.5%	\$ 2,268	\$ (344)	(13.2%)
Scholarships	\$ 8,765	8.3%	\$ 8,456	\$ (309)	(3.5%)
Fixed Charges	\$ 8,003	7.6%	\$ 11,414	\$ 3,411	42.6%
Land & Structures	\$ 1,512	1.4%	\$ 2,044	\$ 532	35.2%
Reserves, Transfers and Other	\$ (373)	-0.4%		\$ 373	(100.0%)
<b>Total Expenditures by Object of Expense</b>	<b>\$ 105,255</b>	<b>100.0%</b>	<b>\$ 104,671</b>	<b>\$ (584)</b>	<b>(0.6%)</b>

**Exhibit 2.c.**  
**Expenditures by Division - Unrestricted Funds**  
**(Dollars in Thousands)**

	Budget Fiscal Year 2012	% of Budgeted Expenses Fiscal Year 2012	Actuals Fiscal Year 2012	\$ Variance From Budget Fiscal Year 2012	% Variance From Budget Fiscal Year 2012
President	\$ 1,133	1.1%	\$ 824	\$ (309)	(27.3%)
Human Resources	\$ 1,271	1.2%	\$ 1,238	\$ (33)	(2.6%)
Planning	\$ 2,821	2.7%	\$ 2,742	\$ (79)	(2.8%)
Provost	\$ 3,505	3.3%	\$ 3,315	\$ (189)	(5.4%)
CAS	\$ 7,211	6.9%	\$ 7,059	\$ (153)	(2.1%)
CPA	\$ 5,701	5.4%	\$ 5,575	\$ (127)	(2.2%)
MSB	\$ 9,691	9.2%	\$ 9,694	\$ 2	0.0%
Law School	\$ 21,234	20.2%	\$ 21,404	\$ 171	0.8%
Langsdale Library	\$ 2,290	2.2%	\$ 2,220	\$ (70)	(3.1%)
OTS	\$ 6,527	6.2%	\$ 6,542	\$ 14	0.2%
Administration	\$ 6,028	5.7%	\$ 6,069	\$ 41	0.7%
Physical Plant	\$ 6,907	6.6%	\$ 6,259	\$ (648)	(9.4%)
Auxiliary Services	\$ 3,857	3.7%	\$ 4,067	\$ 210	5.4%
Student Affairs	\$ 11,252	10.7%	\$ 11,551	\$ 298	2.6%
Tuition Waivers	\$ 1,864	1.8%	\$ 1,497	\$ (367)	(19.7%)
Institutional Advancements	\$ 1,831	1.7%	\$ 1,812	\$ (18)	(1.0%)
Workers Compensation	\$ 88	0.1%	\$ 88	\$ -	0.0%
Scholarships	\$ 3,944	3.7%	\$ 3,902	\$ (42)	(1.1%)
FWS	\$ 162	0.2%	\$ 142	\$ (20)	(12.2%)
Central University	\$ 7,938	7.5%	\$ 8,672	\$ 734	9.2%
<b>Total Expenditures by Division</b>	<b>\$ 105,255</b>	<b>100.0%</b>	<b>\$ 104,671</b>	<b>\$ (584)</b>	<b>(0.6%)</b>