

University of Baltimore
Revenue and Expenditures
 Unrestricted Funds - #4010, #4020, #4022, #4031
 Fiscal Years 2016 - 2020

Exhibit 1.a.

Revenue - Unrestricted Funds
(Dollars in Thousands)

	FY'16 Actuals	FY'17 Actuals	FY'18 Actuals	FY'19 Actuals	FY'20 Actuals
Educational and General:					
Student Tuition	\$ 64,465	\$ 61,513	\$ 59,539	\$ 55,705	\$ 52,780
Student Fees	\$ 2,369	\$ 2,806	\$ 3,047	\$ 2,656	\$ 2,229
State Appropriations - General *	\$ 35,023	\$ 36,482	\$ 36,681	\$ 37,952	\$ 40,742
Federal Grants & Contracts	\$ 26	\$ 212	\$ 498	\$ 653	\$ 787
State Grants & Contracts	\$ 666	\$ 835	\$ 806	\$ 674	\$ 646
Investment Income	\$ 146	\$ 65	\$ 336	\$ 964	\$ 602
Sales & Services of Education	\$ 295	\$ 249	\$ 452	\$ 252	\$ 127
Sales & Services of Auxiliary	\$ 38	\$ 56	\$ 11	\$ -	\$ -
Other Sources	\$ 1,102	\$ 1,499	\$ 1,464	\$ 1,182	\$ 1,121
Total Operating Revenue	\$ 104,130	\$ 103,717	\$ 102,834	\$ 100,037	\$ 99,035
Auxiliary Enterprises	\$ 7,595	\$ 7,989	\$ 7,629	\$ 6,623	\$ 6,330
Total Revenue	\$ 111,725	\$ 111,705	\$ 110,463	\$ 106,660	\$ 105,364

* Includes a \$835,000 (FY17) and \$250,000 (FY18) onetime reduction by the State of Maryland

Exhibit 2.a.

Expenditures and Transfers by Function - Unrestricted Funds
(Dollars in Thousands)

	FY'16 Actuals	FY'17 Actuals	FY'18 Actuals	FY'19 Actuals	FY'20 Actuals
Educational and General:					
Instruction	\$ 37,523	\$ 37,326	\$ 35,238	\$ 34,865	\$ 35,297
Research	\$ 479	\$ 608	\$ 463	\$ 601	\$ 686
Academic Support	\$ 13,319	\$ 12,394	\$ 11,193	\$ 11,009	\$ 11,644
Student Services	\$ 8,917	\$ 10,133	\$ 9,823	\$ 9,573	\$ 9,547
Institutional Support	\$ 19,140	\$ 15,508	\$ 13,712	\$ 13,403	\$ 14,431
Operation and Maintenance of Plant	\$ 7,160	\$ 9,969	\$ 7,801	\$ 8,125	\$ 9,397
Scholarship and Fellowship	\$ 9,558	\$ 9,478	\$ 9,806	\$ 8,970	\$ 9,793
Debt Service - Principal and Interest	\$ 1,135	\$ 1,230	\$ 1,512	\$ 1,659	\$ 1,591
Transfers (Facilities)	\$ 6,045	\$ 6,983	\$ 5,040	\$ 9,175	\$ 5,879
Central University	\$ 1,112	\$ 885	\$ 8,035	\$ 1,434	\$ 569
Total Educational & General	104,387	\$ 104,514	\$ 102,623	\$ 98,814	\$ 98,833
Auxiliary Enterprises:					
Expenditures	\$ 5,816	\$ 6,526	\$ 6,150	\$ 5,143	\$ 4,914
Auxiliary Debt Service	\$ 1,473	\$ 1,428	\$ 1,476	\$ 1,480	\$ 1,415
Total Auxiliary Enterprises	\$ 7,289	\$ 7,954	\$ 7,626	\$ 6,623	\$ 6,329
Total Expenditures and Transfers	\$ 111,676	\$ 112,468	\$ 110,249	\$ 105,437	\$ 105,162

Unrestricted Net Income \$ 48 **\$ (762)** \$ 214 \$ 1,223 \$ 202

Exhibit 2.b.**Expenditures by Object of Expense - Unrestricted Funds
(Dollars in Thousands)**

	FY'16 Actuals	FY'17 Actuals	FY'18 Actuals	FY'19 Actuals	FY'20 Actuals
Salaries and Wages	\$ 56,441	\$ 54,605	\$ 51,891	\$ 50,550	\$ 51,693
Fringe Benefits	\$ 19,395	\$ 19,603	\$ 17,879	\$ 18,012	\$ 18,282
Communications	\$ 356	\$ 354	\$ 334	\$ 279	\$ 240
Travel	\$ 783	\$ 736	\$ 684	\$ 662	\$ 374
Fuel and Utilities	\$ 2,401	\$ 2,393	\$ 2,238	\$ 2,261	\$ 2,006
Motor Vehicles	\$ 54	\$ 57	\$ 50	\$ 46	\$ 32
Contractual Services **	\$ 6,389	\$ 7,143	\$ 6,581	\$ 5,705	\$ 5,904
Supplies	\$ 2,112	\$ 1,964	\$ 1,557	\$ 1,680	\$ 1,985
Equipment	\$ 1,343	\$ 1,195	\$ 839	\$ 721	\$ 532
Scholarships	\$ 9,600	\$ 9,933	\$ 10,415	\$ 9,437	\$ 9,911
Fixed Charges	\$ 8,718	\$ 7,549	\$ 14,936	\$ 8,437	\$ 7,780
Land & Structures	\$ 4,085	\$ 6,936	\$ 2,846	\$ 7,648	\$ 6,422
Reserves, Transfers and Other					\$ -
Total Expenditures by Object of Expense	\$ 111,676	\$ 112,468	\$ 110,249	\$ 105,437	\$ 105,162

Exhibit 2.c.**Expenditures by Division - Unrestricted Funds
(Dollars in Thousands)**

	FY'16 Actuals	FY'17 Actuals	FY'18 Actuals	FY'19 Actuals	FY'20 Actuals
President ***	\$ 797	\$ 1,341	\$ 1,243	\$ 1,222	\$ 1,305
Human Resources	\$ 1,244	\$ 1,317	\$ 1,146	\$ 1,088	\$ 1,152
Provost	\$ 2,747	\$ 3,317	\$ 2,870	\$ 2,929	\$ 3,775
CAS	\$ 9,938	\$ 9,149	\$ 8,706	\$ 8,158	\$ 7,896
CPA	\$ 6,996	\$ 7,733	\$ 7,908	\$ 7,676	\$ 8,109
MSB	\$ 9,868	\$ 9,617	\$ 8,737	\$ 8,850	\$ 9,065
Law School	\$ 21,673	\$ 21,199	\$ 19,516	\$ 20,115	\$ 23,010
Summer ¹	\$ 1,172	\$ 1,046	\$ 816	\$ 751	\$ 1,207
Langsdale Library	\$ 2,156	\$ 2,641	\$ 2,400	\$ 2,220	\$ 2,195
OTS	\$ 7,084	\$ 6,167	\$ 5,535	\$ 6,199	\$ 5,831
Administration	\$ 6,129	\$ 6,152	\$ 5,757	\$ 6,131	\$ 6,446
Physical Plant	\$ 7,127	\$ 7,489	\$ 5,474	\$ 5,787	\$ 6,452
Auxiliary Services	\$ 3,584	\$ 4,313	\$ 4,300	\$ 6,674	\$ 6,477
Enrollment Management ²	\$ 4,203	\$ 4,130	\$ 4,217	\$ 3,208	\$ 2,348
Marketing ***	\$ 2,982	\$ 2,198	\$ 1,820	\$ 1,750	\$ 1,348
Student Success Support Services ****	\$ 6,987	\$ 6,777	\$ 6,403	\$ 2,844	\$ 2,723
Tuition Waivers	\$ 2,066	\$ 2,484	\$ 2,632	\$ 2,408	\$ 2,532
Institutional Advancements	\$ 1,773	\$ 1,860	\$ 1,795	\$ 1,719	\$ 1,777
Workers Compensation	\$ 280	\$ 311	\$ 217	\$ 47	\$ 72
Scholarships	\$ 4,324	\$ 3,961	\$ 4,135	\$ 3,322	\$ 3,446
FWS ³	\$ 253	\$ 167	\$ 33	\$ 70	\$ (40)
Central University	\$ 8,293	\$ 9,097	\$ 14,587	\$ 12,268	\$ 8,038
Total Expenditures by Division	\$ 111,676	\$ 112,468	\$ 110,249	\$ 105,437	\$ 105,162

** Contractual Services includes Advertising Expenses.

*** Government and Community Affairs moved from Planning to Presidents division. Planning division was renamed to Marketing division.

**** Student Affairs renamed to Student Success Support Services in FY2020

1: Funds from CAS, CPA, MSB and Law School have been placed into the new Summer subdivision in FY2016. Prior years have been adjusted to reflect this change.

2: Enrollment Management and Student Affairs have been split in FY2016. Prior years have been adjusted to reflect this change.

3: Transferred FY2019 State Work Study (i.e. fund 4010) to Federal Funding (i.e. fund 4310) to allow us to use FY2018 carry forward balance