

University of Baltimore
Revenue and Expenditures
Unrestricted Funds - #4010, #4020, #4022, #4031
Fiscal Years 2014 - 2018

Exhibit 1.a.
Revenue - Unrestricted Funds
(Dollars in Thousands)

	FY'14	FY'15	FY'16	FY'17	FY'18
	Actuals	Actuals	Actuals	Actuals	Actuals
Educational and General:					
Student Tuition	\$ 63,962	\$ 63,956	\$ 64,465	\$ 61,513	\$ 59,539
Student Fees	\$ 2,266	\$ 2,283	\$ 2,369	\$ 2,806	\$ 3,047
State Appropriations - General *	\$ 31,160	\$ 33,438	\$ 35,023	\$ 36,482	\$ 36,681
Federal Grants & Contracts	\$ 33	\$ 32	\$ 26	\$ 212	\$ 498
State Grants & Contracts	\$ 702	\$ 618	\$ 666	\$ 835	\$ 806
Investment Income	\$ 38	\$ 30	\$ 146	\$ 65	\$ 336
Sales & Services of Education	\$ 273	\$ 250	\$ 295	\$ 249	\$ 452
Sales & Services of Auxiliary	\$ 61	\$ 66	\$ 38	\$ 56	\$ 11
Other Sources	\$ 126	\$ 962	\$ 1,102	\$ 1,499	\$ 1,464
Total Operating Revenue	\$ 98,621	\$ 101,635	\$ 104,130	\$ 103,717	\$ 102,834
Auxiliary Enterprises	\$ 8,644	\$ 8,417	\$ 7,595	\$ 7,989	\$ 7,629
Total Revenue	\$ 107,265	\$ 110,052	\$ 111,725	\$ 111,705	\$ 110,463

* Includes a \$835,000 (FY17) and \$250,000 (FY18) onetime reduction by the State of Maryland

Exhibit 2.a.
Expenditures and Transfers by Function - Unrestricted Funds
(Dollars in Thousands)

	FY'14	FY'15	FY'16	FY'17	FY'18
	Actuals	Actuals	Actuals	Actuals	Actuals
Educational and General:					
Instruction	\$ 35,567	\$ 38,314	\$ 37,523	\$ 37,326	\$ 35,238
Research	\$ 529	\$ 478	\$ 479	\$ 608	\$ 463
Academic Support	\$ 12,591	\$ 13,059	\$ 13,319	\$ 12,394	\$ 11,193
Student Services	\$ 9,083	\$ 9,211	\$ 8,917	\$ 10,133	\$ 9,823
Institutional Support	\$ 19,771	\$ 19,401	\$ 19,140	\$ 15,508	\$ 13,712
Operation and Maintenance of Plant	\$ 6,245	\$ 5,754	\$ 7,160	\$ 9,969	\$ 7,801
Scholarship and Fellowship	\$ 9,983	\$ 8,743	\$ 9,558	\$ 9,478	\$ 9,806
Debt Service - Principal and Interest	\$ 1,716	\$ 1,332	\$ 1,135	\$ 1,230	\$ 1,512
Transfers (Facilities)	\$ 3,935	\$ 4,517	\$ 6,045	\$ 6,983	\$ 5,040
Central University	\$ 1,051	\$ 2,584	\$ 1,112	\$ 885	\$ 8,035
Total Educational & General	\$ 100,471	\$ 103,391	104,387	\$ 104,514	\$ 102,623
Auxiliary Enterprises:					
Expenditures	\$ 5,163	\$ 5,111	\$ 5,816	\$ 6,526	\$ 6,150
Auxiliary Debt Service	\$ 1,455	\$ 1,496	\$ 1,473	\$ 1,428	\$ 1,476
Total Auxiliary Enterprises	\$ 6,618	\$ 6,607	\$ 7,289	\$ 7,954	\$ 7,626
Total Expenditures and Transfers	\$ 107,089	\$ 109,998	\$ 111,676	\$ 112,468	\$ 110,249

Unrestricted Net Income \$ 176 \$ 54 \$ 48 \$ (762) \$ 214

Exhibit 2.b.
Expenditures by Object of Expense - Unrestricted Funds
(Dollars in Thousands)

	FY'14 Actuals	FY'15 Actuals	FY'16 Actuals	FY'17 Actuals	FY'18 Actuals
Salaries and Wages	\$ 55,004	\$ 58,225	\$ 56,441	\$ 54,605	\$ 51,891
Fringe Benefits	\$ 17,736	\$ 18,854	\$ 19,395	\$ 19,603	\$ 17,879
Communications	\$ 487	\$ 387	\$ 356	\$ 354	\$ 334
Travel	\$ 1,095	\$ 845	\$ 783	\$ 736	\$ 684
Fuel and Utilities	\$ 2,849	\$ 2,566	\$ 2,401	\$ 2,393	\$ 2,238
Motor Vehicles	\$ 68	\$ 59	\$ 54	\$ 57	\$ 50
Contractual Services **	\$ 7,304	\$ 6,896	\$ 6,389	\$ 7,143	\$ 6,581
Supplies	\$ 2,127	\$ 1,883	\$ 2,112	\$ 1,964	\$ 1,557
Equipment	\$ 1,510	\$ 1,113	\$ 1,343	\$ 1,195	\$ 839
Scholarships	\$ 10,110	\$ 8,857	\$ 9,600	\$ 9,933	\$ 10,415
Fixed Charges	\$ 7,237	\$ 7,769	\$ 8,718	\$ 7,549	\$ 14,936
Land & Structures	\$ 1,562	\$ 2,546	\$ 4,085	\$ 6,936	\$ 2,846
Reserves, Transfers and Other					
Total Expenditures by Object of Expense	\$ 107,089	\$ 109,998	\$ 111,676	\$ 112,468	\$ 110,249

Exhibit 2.c.
Expenditures by Division - Unrestricted Funds
(Dollars in Thousands)

	FY'14 Actuals	FY'15 Actuals	FY'16 Actuals	FY'17 Actuals	FY'18 Actuals
President ***	\$ 899	\$ 989	\$ 797	\$ 1,341	\$ 1,243
Human Resources	\$ 1,330	\$ 1,400	\$ 1,244	\$ 1,317	\$ 1,146
Provost	\$ 3,149	\$ 3,003	\$ 2,747	\$ 3,317	\$ 2,870
CAS	\$ 9,077	\$ 9,886	\$ 9,938	\$ 9,149	\$ 8,706
CPA	\$ 6,301	\$ 6,734	\$ 6,996	\$ 7,733	\$ 7,908
MSB	\$ 9,471	\$ 9,923	\$ 9,868	\$ 9,617	\$ 8,737
Law School	\$ 21,313	\$ 22,244	\$ 21,673	\$ 21,199	\$ 19,516
Summer ¹	\$ 1,224	\$ 1,003	\$ 1,172	\$ 1,046	\$ 816
Langsdale Library	\$ 2,107	\$ 2,132	\$ 2,156	\$ 2,641	\$ 2,400
OTS	\$ 6,916	\$ 6,803	\$ 7,084	\$ 6,167	\$ 5,535
Administration	\$ 6,243	\$ 6,221	\$ 6,129	\$ 6,152	\$ 5,757
Physical Plant	\$ 6,562	\$ 5,729	\$ 7,127	\$ 7,489	\$ 5,474
Auxiliary Services	\$ 3,067	\$ 2,912	\$ 3,584	\$ 4,313	\$ 4,300
Enrollment Management ²	\$ 4,273	\$ 4,387	\$ 4,203	\$ 4,130	\$ 4,217
Marketing ***	\$ 2,873	\$ 2,956	\$ 2,982	\$ 2,198	\$ 1,820
Student Affairs	\$ 6,735	\$ 6,985	\$ 6,987	\$ 6,777	\$ 6,403
Tuition Waivers	\$ 2,118	\$ 2,129	\$ 2,066	\$ 2,484	\$ 2,632
Institutional Advancements	\$ 1,753	\$ 1,808	\$ 1,773	\$ 1,860	\$ 1,795
Workers Compensation	\$ 204	\$ 225	\$ 280	\$ 311	\$ 217
Scholarships	\$ 4,544	\$ 3,883	\$ 4,324	\$ 3,961	\$ 4,135
FWS	\$ 227	\$ 213	\$ 253	\$ 167	\$ 33
Central University	\$ 6,703	\$ 8,433	\$ 8,293	\$ 9,097	\$ 14,587
Total Expenditures by Division	\$ 107,089	\$ 109,998	\$ 111,676	\$ 112,468	\$ 110,249

** Contractual Services includes Advertising Expenses.

*** Government and Community Affairs moved from Planning to Presidents division. Planning division was renamed to Marketing division.

1: Funds from CAS, CPA, MSB and Law School have been placed into the new Summer subdivision in FY2016. Prior years have been adjusted to reflect this change.

2: Enrollment Management and Student Affairs have been split in FY2016. Prior years have been adjusted to reflect this change.