

**University of Baltimore**  
**Revenues and Expenditures**  
**NACUBO Trend Report**  
**Fiscal Years 2011 - 2014**

**Exhibit 1.a.****Revenue - Unrestricted Funds***(Dollars in Thousands)*

	FY'11 Actuals	FY'12 Actuals	FY'13 Actuals	FY'14 Actuals
Educational and General:				
Student Tuition	\$ 60,396	\$ 62,665	\$ 63,673	\$ 63,962
Student Fees	\$ 2,311	\$ 2,336	\$ 2,292	\$ 2,266
State Appropriations - General *	\$ 29,720	\$ 30,321	\$ 30,463	\$ 31,160
Federal Grants & Contracts	\$ 140	\$ 100	\$ 46	\$ 33
State Grants & Contracts	\$ 428	\$ 593	\$ 609	\$ 702
Investment Income	\$ 170	\$ 607	\$ 37	\$ 38
Sales & Services of Education	\$ 128	\$ 104	\$ 209	\$ 273
Sales & Services of Auxiliary	\$ 61	\$ 49	\$ 44	\$ 61
Other Sources	\$ 549	\$ 388	\$ 273	\$ 126
<b>Total Operating Revenue</b>	<b>\$ 93,902</b>	<b>\$ 97,163</b>	<b>\$ 97,646</b>	<b>\$ 98,621</b>
Auxiliary Enterprises	\$ 8,744	\$ 8,614	\$ 8,558	\$ 8,644
<b>Total Revenue</b>	<b>\$ 102,646</b>	<b>\$ 105,777</b>	<b>\$ 106,204</b>	<b>\$ 107,265</b>

**Exhibit 2.a.****Expenditures and Transfers by Function - Unrestricted Funds***(Dollars in Thousands)*

	FY'11 Actuals	FY'12 Actuals	FY'13 Actuals	FY'14 Actuals
Educational and General:				
Instruction	\$ 35,530	\$ 34,107	\$ 34,836	\$ 35,567
Research	\$ 275	\$ 337	\$ 342	\$ 529
Academic Support	\$ 10,310	\$ 10,880	\$ 12,205	\$ 12,591
Student Services	\$ 8,159	\$ 8,262	\$ 8,971	\$ 9,083
Institutional Support	\$ 18,420	\$ 19,178	\$ 18,945	\$ 19,771
Operation and Maintenance of Plant	\$ 6,153	\$ 6,296	\$ 5,666	\$ 6,245
Scholarship and Fellowship	\$ 7,268	\$ 8,408	\$ 8,492	\$ 9,983
Debt Service - Principal and Interest	\$ 4,125	\$ 4,331	\$ 3,213	\$ 1,716
Transfers (Facilities)	\$ 507	\$ 902	\$ 2,141	\$ 3,935
Central University	\$ 1,966	\$ 3,438	\$ 2,358	\$ 1,051
<b>Total Educational &amp; General</b>	<b>\$ 92,712</b>	<b>\$ 96,139</b>	<b>\$ 97,169</b>	<b>\$ 100,471</b>
Auxiliary Enterprises:				
Expenditures	\$ 6,283	\$ 6,832	\$ 6,050	\$ 5,163
Auxiliary Debt Service	\$ 2,438	\$ 1,699	\$ 1,454	\$ 1,455
<b>Total Auxiliary Enterprises</b>	<b>\$ 8,721</b>	<b>\$ 8,532</b>	<b>\$ 7,504</b>	<b>\$ 6,618</b>
<b>Total Expenditures and Transfers</b>	<b>\$ 101,433</b>	<b>\$ 104,671</b>	<b>\$ 104,673</b>	<b>\$ 107,089</b>

<b>Unrestricted Net Income</b>	\$ 1,214	\$ 1,106	\$ 1,531	\$ 176
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**Exhibit 2.b.**  
**Expenditures by Object of Expense - Unrestricted Funds**  
*(Dollars in Thousands)*

	FY'11 Actuals	FY'12 Actuals	FY'13 Actuals	FY'14 Actuals
Salaries and Wages	\$ 49,358	\$ 50,684	\$ 52,839	\$ 55,004
Fringe Benefits	\$ 15,059	\$ 16,583	\$ 17,236	\$ 17,736
Communications	\$ 431	\$ 649	\$ 497	\$ 487
Travel	\$ 791	\$ 863	\$ 920	\$ 1,095
Fuel and Utilities	\$ 2,284	\$ 2,155	\$ 1,612	\$ 2,849
Motor Vehicles	\$ 101	\$ 124	\$ 97	\$ 68
Contractual Services	\$ 7,301	\$ 7,340	\$ 7,268	\$ 7,304
Supplies	\$ 2,056	\$ 2,092	\$ 2,237	\$ 2,127
Equipment	\$ 1,701	\$ 2,268	\$ 1,636	\$ 1,510
Scholarships	\$ 7,452	\$ 8,456	\$ 8,511	\$ 10,110
Fixed Charges	\$ 8,346	\$ 11,414	\$ 7,947	\$ 7,237
Land & Structures	\$ 6,552	\$ 2,044	\$ 3,873	\$ 1,562
<b>Total Expenditures by Object of Expense</b>	<b>\$ 101,433</b>	<b>\$ 104,671</b>	<b>\$ 104,673</b>	<b>\$ 107,089</b>

**Exhibit 2.c.**  
**Expenditures by Division - Unrestricted Funds**  
*(Dollars in Thousands)*

	FY'11 Actuals	FY'12 Actuals	FY'13 Actuals	FY'14 Actuals
President	\$ 898	\$ 824	\$ 855	\$ 899
Human Resources	\$ 1,259	\$ 1,238	\$ 1,408	\$ 1,330
Planning	\$ 2,737	\$ 2,742	\$ 2,802	\$ 2,873
Provost	\$ 2,831	\$ 3,315	\$ 2,579	\$ 3,149
CAS	\$ 6,839	\$ 7,059	\$ 7,969	\$ 9,239
CPA	\$ 4,995	\$ 5,575	\$ 6,015	\$ 6,474
MSB	\$ 9,287	\$ 9,694	\$ 9,813	\$ 9,658
Law School	\$ 20,282	\$ 21,404	\$ 22,129	\$ 22,015
Langsdale Library	\$ 2,115	\$ 2,220	\$ 2,305	\$ 2,107
OTS	\$ 5,841	\$ 6,542	\$ 6,595	\$ 6,916
Administration	\$ 5,856	\$ 6,069	\$ 6,158	\$ 6,243
Physical Plant	\$ 6,162	\$ 6,259	\$ 5,653	\$ 6,562
Auxiliary Services	\$ 4,584	\$ 4,067	\$ 3,930	\$ 3,067
EMSA	\$ 10,901	\$ 11,551	\$ 11,220	\$ 11,008
Tuition Waivers	\$ 1,506	\$ 1,497	\$ 1,456	\$ 2,118
Institutional Advancements	\$ 1,760	\$ 1,812	\$ 1,735	\$ 1,753
Workers Compensation	\$ 77	\$ 88	\$ 113	\$ 204
Scholarships	\$ 3,312	\$ 3,902	\$ 3,953	\$ 4,544
FWS	\$ 767	\$ 142	\$ 274	\$ 227
Central University	\$ 9,421	\$ 8,672	\$ 7,711	\$ 6,703
<b>Total Expenditures by Division</b>	<b>\$ 101,433</b>	<b>\$ 104,671</b>	<b>\$ 104,673</b>	<b>\$ 107,089</b>