

**University of Baltimore**  
**Revenue and Expenditures**  
**Unrestricted Funds - #4010, #4020, #4022, #4031**  
**Fiscal Years 2015 - 2019**

**Exhibit 1.a.**  
**Revenue - Unrestricted Funds**  
**(Dollars in Thousands)**

	FY'15 Actuals	FY'16 Actuals	FY'17 Actuals	FY'18 Actuals	FY'19 Actuals
Educational and General:					
Student Tuition	\$ 63,956	\$ 64,465	\$ 61,513	\$ 59,539	\$ 55,705
Student Fees	\$ 2,283	\$ 2,369	\$ 2,806	\$ 3,047	\$ 2,656
State Appropriations - General *	\$ 33,438	\$ 35,023	\$ 36,482	\$ 36,681	\$ 37,952
Federal Grants & Contracts	\$ 32	\$ 26	\$ 212	\$ 498	\$ 653
State Grants & Contracts	\$ 618	\$ 666	\$ 835	\$ 806	\$ 674
Investment Income	\$ 30	\$ 146	\$ 65	\$ 336	\$ 964
Sales & Services of Education	\$ 250	\$ 295	\$ 249	\$ 452	\$ 252
Sales & Services of Auxiliary	\$ 66	\$ 38	\$ 56	\$ 11	\$ -
Other Sources	\$ 962	\$ 1,102	\$ 1,499	\$ 1,464	\$ 1,182
<b>Total Operating Revenue</b>	<b>\$ 101,635</b>	<b>\$ 104,130</b>	<b>\$ 103,717</b>	<b>\$ 102,834</b>	<b>\$ 100,037</b>
Auxiliary Enterprises	\$ 8,417	\$ 7,595	\$ 7,989	\$ 7,629	\$ 6,623
<b>Total Revenue</b>	<b>\$ 110,052</b>	<b>\$ 111,725</b>	<b>\$ 111,705</b>	<b>\$ 110,463</b>	<b>\$ 106,660</b>

\* Includes a \$835,000 (FY17) and \$250,000 (FY18) onetime reduction by the State of Maryland

**Exhibit 2.a.**  
**Expenditures and Transfers by Function - Unrestricted Funds**  
**(Dollars in Thousands)**

	FY'15 Actuals	FY'16 Actuals	FY'17 Actuals	FY'18 Actuals	FY'19 Actuals
Educational and General:					
Instruction	\$ 38,314	\$ 37,523	\$ 37,326	\$ 35,238	\$ 34,865
Research	\$ 478	\$ 479	\$ 608	\$ 463	\$ 601
Academic Support	\$ 13,059	\$ 13,319	\$ 12,394	\$ 11,193	\$ 11,009
Student Services	\$ 9,211	\$ 8,917	\$ 10,133	\$ 9,823	\$ 9,573
Institutional Support	\$ 19,401	\$ 19,140	\$ 15,508	\$ 13,712	\$ 13,403
Operation and Maintenance of Plant	\$ 5,754	\$ 7,160	\$ 9,969	\$ 7,801	\$ 8,125
Scholarship and Fellowship	\$ 8,743	\$ 9,558	\$ 9,478	\$ 9,806	\$ 8,970
Debt Service - Principal and Interest	\$ 1,332	\$ 1,135	\$ 1,230	\$ 1,512	\$ 1,659
Transfers (Facilities)	\$ 4,517	\$ 6,045	\$ 6,983	\$ 5,040	\$ 9,175
Central University	\$ 2,584	\$ 1,112	\$ 885	\$ 8,035	\$ 1,434
<b>Total Educational &amp; General</b>	<b>\$ 103,391</b>	<b>104,387</b>	<b>\$ 104,514</b>	<b>\$ 102,623</b>	<b>\$ 98,814</b>
Auxiliary Enterprises:					
Expenditures	\$ 5,111	\$ 5,816	\$ 6,526	\$ 6,150	\$ 5,143
Auxiliary Debt Service	\$ 1,496	\$ 1,473	\$ 1,428	\$ 1,476	\$ 1,480
<b>Total Auxiliary Enterprises</b>	<b>\$ 6,607</b>	<b>\$ 7,289</b>	<b>\$ 7,954</b>	<b>\$ 7,626</b>	<b>\$ 6,623</b>
<b>Total Expenditures and Transfers</b>	<b>\$ 109,998</b>	<b>\$ 111,676</b>	<b>\$ 112,468</b>	<b>\$ 110,249</b>	<b>\$ 105,437</b>

**Unrestricted Net Income**                   \$     54    \$     48    \$   (762)   \$     214    \$   1,223

**Exhibit 2.b.**

**Expenditures by Object of Expense - Unrestricted Funds  
(Dollars in Thousands)**

	FY'15 Actuals	FY'16 Actuals	FY'17 Actuals	FY'18 Actuals	FY'19 Actuals
Salaries and Wages	\$ 58,225	\$ 56,441	\$ 54,605	\$ 51,891	\$ 50,550
Fringe Benefits	\$ 18,854	\$ 19,395	\$ 19,603	\$ 17,879	\$ 18,012
Communications	\$ 387	\$ 356	\$ 354	\$ 334	\$ 279
Travel	\$ 845	\$ 783	\$ 736	\$ 684	\$ 662
Fuel and Utilities	\$ 2,566	\$ 2,401	\$ 2,393	\$ 2,238	\$ 2,261
Motor Vehicles	\$ 59	\$ 54	\$ 57	\$ 50	\$ 46
Contractual Services **	\$ 6,896	\$ 6,389	\$ 7,143	\$ 6,581	\$ 5,705
Supplies	\$ 1,883	\$ 2,112	\$ 1,964	\$ 1,557	\$ 1,680
Equipment	\$ 1,113	\$ 1,343	\$ 1,195	\$ 839	\$ 721
Scholarships	\$ 8,857	\$ 9,600	\$ 9,933	\$ 10,415	\$ 9,437
Fixed Charges	\$ 7,769	\$ 8,718	\$ 7,549	\$ 14,936	\$ 8,437
Land & Structures	\$ 2,546	\$ 4,085	\$ 6,936	\$ 2,846	\$ 7,648
Reserves, Transfers and Other					
<b>Total Expenditures by Object of Expense</b>	<b>\$ 109,998</b>	<b>\$ 111,676</b>	<b>\$ 112,468</b>	<b>\$ 110,249</b>	<b>\$ 105,437</b>

**Exhibit 2.c.**

**Expenditures by Division - Unrestricted Funds  
(Dollars in Thousands)**

	FY'15 Actuals	FY'16 Actuals	FY'17 Actuals	FY'18 Actuals	FY'19 Actuals
President ***	\$ 989	\$ 797	\$ 1,341	\$ 1,243	\$ 1,222
Human Resources	\$ 1,400	\$ 1,244	\$ 1,317	\$ 1,146	\$ 1,088
Provost	\$ 3,003	\$ 2,747	\$ 3,317	\$ 2,870	\$ 2,929
CAS	\$ 9,886	\$ 9,938	\$ 9,149	\$ 8,706	\$ 8,158
CPA	\$ 6,734	\$ 6,996	\$ 7,733	\$ 7,908	\$ 7,676
MSB	\$ 9,923	\$ 9,868	\$ 9,617	\$ 8,737	\$ 8,850
Law School	\$ 22,244	\$ 21,673	\$ 21,199	\$ 19,516	\$ 20,115
Summer <sup>1</sup>	\$ 1,003	\$ 1,172	\$ 1,046	\$ 816	\$ 751
Langsdale Library	\$ 2,132	\$ 2,156	\$ 2,641	\$ 2,400	\$ 2,220
OTS	\$ 6,803	\$ 7,084	\$ 6,167	\$ 5,535	\$ 6,199
Administration	\$ 6,221	\$ 6,129	\$ 6,152	\$ 5,757	\$ 6,131
Physical Plant	\$ 5,729	\$ 7,127	\$ 7,489	\$ 5,474	\$ 5,787
Auxiliary Services	\$ 2,912	\$ 3,584	\$ 4,313	\$ 4,300	\$ 6,674
Enrollment Management <sup>2</sup>	\$ 4,387	\$ 4,203	\$ 4,130	\$ 4,217	\$ 3,208
Marketing ***	\$ 2,956	\$ 2,982	\$ 2,198	\$ 1,820	\$ 1,750
Student Affairs	\$ 6,985	\$ 6,987	\$ 6,777	\$ 6,403	\$ 2,844
Tuition Waivers	\$ 2,129	\$ 2,066	\$ 2,484	\$ 2,632	\$ 2,408
Institutional Advancements	\$ 1,808	\$ 1,773	\$ 1,860	\$ 1,795	\$ 1,719
Workers Compensation	\$ 225	\$ 280	\$ 311	\$ 217	\$ 47
Scholarships	\$ 3,883	\$ 4,324	\$ 3,961	\$ 4,135	\$ 3,322
FWS	\$ 213	\$ 253	\$ 167	\$ 33	\$ 70
Central University	\$ 8,433	\$ 8,293	\$ 9,097	\$ 14,587	\$ 12,268
<b>Total Expenditures by Division</b>	<b>\$ 109,998</b>	<b>\$ 111,676</b>	<b>\$ 112,468</b>	<b>\$ 110,249</b>	<b>\$ 105,437</b>

\*\* Contractual Services includes Advertising Expenses.

\*\*\* Government and Community Affairs moved from Planning to Presidents division. Planning division was renamed to Marketing division.

1: Funds from CAS, CPA, MSB and Law School have been placed into the new Summer subdivision in FY2016. Prior years have been adjusted to reflect this change.

2: Enrollment Management and Student Affairs have been split in FY2016. Prior years have been adjusted to reflect this change.